### Rocky Motorcycle Club Agenda January 14, 2025 \*\* AGM\*\*

#### **Schedule for discussion:**

1. Call meeting to order @ \_\_7:03\_\_\_\_pm

2. Attendance

Sara Hay Cassy Reeves Devin Coleman Morgan Titford Nathan Larsgard Mark Hagen Dawn Sinclair Craig O

Joe Hay

3. Approval of last meeting minutes - Dawn; second by Morgan

- 4. Treasurer's Report Mark
  - a. As per by-laws accounts were split accounts for the different divisions
    - i. Balances:
      - 1. Operating Account Closing Balance: \$23,970.68
      - 2. MX Account Closing Balance: \$62,072.75
      - 3. Off-Road Account Closing Balance: \$51,598.78
    - ii. Each account will have transfers of 10% into Operating Account as per outlined in the bylaws
- 5. Sponsorship Report Morgan
  - a. 2024 Bust. A lot of companies were confused about different entities. No
  - b. Thoughts on approaching as a plan vs sponsorship levels. Pros and Cons -
  - c. What are businesses getting in return?
  - d. The package is trimmed up overall club sponsors?
    - i. Do we still need overall club sponsors?
  - e. Share a google sheets document? To help if needed.
  - f. The letters did not go out yet
- 6. Membership Report Race Ready update from Sara
  - a. We have an invoice to pay Race Ready for a few refunds issued last year, just over \$100. Sara will forward to Mark. 4
  - b. Sara proposes: Condense the options for membership options back to family, individual adult and individual minor only?
    - i. Combine Youth (7-12) 7 sold, minor (13-17) 2 sold and tyke (Under 6)—only 2 because there were only 11 sold and they would fall under minor individual. If so, what would we charge for fees?
    - ii. Combine Youth and Tyke charge \$75
    - iii. Minor cost \$150
  - c. Race Ready is almost completed getting their Canadian Entity which should help with seamless transactions.

#### **Old Business:**

- a. Sara submitted the paperwork in May and has not heard anything back yet but was told it can take many months to get a response when talking to the contact lady she spoke to on the phone
  - i. Sara emailed Jan 14 to get an update

#### New Business:

- 1. Savings Account
  - a. Cassy motions that transfer 10,000 from the Operating Account into a high interest savings account. Mark Seconds
    - i. We could look at a second transfer to see how it is looking.
  - b. Mark to discuss with the bank regarding a "Savings Account" for each division

- 2. Directors & Officers Insurance
  - Mark motions that we purchase the Directors & Officers insurance annually along with the CGL. Cassy Seconds
- 3. Board positions to be filled (terms as stated in our last submitted bylaws)
  - a. President 2 years Sara Hay volunteers; all in favor
  - b. Treasurer 2 years Mark Hagen volunteers; all in favor
  - c. Membership Coordinator 1 year manage the Race Ready portal Sara Hay volunteers; Cassy to shadow to help.
  - d. Sponsorship Coordinator 1 year Morgan Titford
  - e. Directors
    - i. George Slade
    - ii. Devin Coleman
    - iii. Dawn Sinclair
    - iv. Nathan Larsgard
    - v. Craig Oeuvray
    - vi. Ryan Brown
    - vii. Jenna Morgan
    - viii. TBD Off-Road
  - f. Committees
    - i. MX
      - 1. George Slade
      - 2. Devin Coleman
      - 3. Dawn Sinclair
      - 4. Nathan Larsgard
      - 5. Craig Oeuvray
    - ii. Off-Road
      - 1. Ryan Brown
      - 2. Jenna Morgan
      - 3. TBD Off-Road
- 4. Cams race scheduled for August 30th, fun day to follow on the 31
  - a. Maybe have sign up earlier now that there is only race.
  - b. Better planned and organized 😊
- 5. Limestone race? Off road race dates?
  - a. August 23/24<sup>th</sup>
- 6. Food truck contact
  - a. Daryl Dunlop came and introduced himself. They have a 2-window large trailer and are willing to travel. Relations of the owners of Gammy's Kitchen so a similar menu and can serve our large groups at events
  - b. Becky with the ice cream truck wants to know if there's offroad races that we will want ice cream at
  - c. Get these booked asap
- 7. MX Due to only one race (see #4) we should be mindful that the income will be reduced to about 9K for only 1 race
  - a. Plan to maintain the facility regularly, dozer need anything.
  - b. Maintenance Schedule etc.
- 8. Off road & AOHVA
  - a. Morgan to share info about the new app and mapping. AOHVA has created an app, currently just setting up geo fencing areas. Does all your reporting and mapping at the same time.
    - i. 2026 grant funding is changing; you will be based on your linear footprint on the ground.
    - ii. DOF is 6-8 months for approval
- 9. Wes & Morgan suggested last year a bike raffle. Updates and when are we going to do that?
  - a. Yamaha prize pack? YZ 125 or 250; then 50; then pit tent.

Meeting	ı adiour	ned @	8:44	pm

# 2024 Rocky Motorcycle Club

Financial Report

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## **Key Points**

- · Division of the accounts this year
- Each division was started with \$25,000
- Remaining kept in an Operating account
- Several Assets cleaned up/sold
- Transfers from division have not yet happened
- Audit currently underway, nothing major to report yet.

	ocky Motorcycle Club 2024 Fiscal Yr	(Jan-Dec)	EXPENSES	AOHVA	\$0.00
ASSETS	Cash	\$23,970.68		Club Operations	\$57,459.77
	Total Assets	\$23,970.68		Equipment and Maintenance Purchases	\$702.88
				OffRoad Expenses	\$0.00
LIABILITIES	Land Guaranteed Secuity	\$2,500.00		Winter Offroad Expenses	\$0.00
	Total Liabilities	\$2,500.00		Promo	\$0.00
				Ice Race Expenses	\$0.00
INCOME	Club Operation	\$200.00		Mempership Expenses	\$0.00
	AOHVA	\$0.00		Miscellaneous	\$177.73
	Equipment Sales	\$5,000.00		Motocross Expenses	\$0.00
	Promo	\$0.00		MyLaps Transponders	\$0.00
	OffRoad Races	\$0.00		Sponsorship	\$0.00
	Winter Offroad	\$0.00		Raffle	\$5,470.00
	Ice Race Entries	\$0.00		Track	\$126.57
	Miscellanous	\$217.73		Total Expenses	\$63,936.95
	Membership	\$0.00			
	Motocross Entries	\$0.00			
	MyLaps Transponders	\$12,070.62		Opening Balance (January 1 2024)	\$64,429.28
	Raffle	\$5,990.00		(+) Income	\$23,478.35
	Sponsorship	\$0.00		(-) Expenses	\$63,936.95
	Track	\$0.00		Closing Balance	\$23,970.68
	Total Income	\$23,478.35			

ETT TO SE	Frailer(2022) D6 Cat	\$14,349.30 \$38,850.00	Club Operations	\$0.00
		\$38,850.00		
	awn Mower	\$2,400	Equipment and Maintenance Purchases	\$0.00
	Generator	\$1,258.95	Races	\$5,684.00
	Water Truck	\$10,000.00		
	PA Equiptment	\$2,902.31	Promo	\$0.00
	FM Transmitter	\$2,441.50	Mempership Expenses	\$25.00
	Total Assets	\$110,424.81	Miscellaneous	\$0.00
			Sponsorship	\$0.00
LIABILITIES	Total Liabilities	\$0.00	Total Expenses	\$9,091.76
	Club Operation	\$25,000.00		
	Frack	\$0.00	Opening Balance (January 1 2024)	\$0.00
	Equipment Sales	\$0.00	(+) Income	\$71,164.51
	Promo	\$0.00	(-) Expenses	\$9,091.76
	Races	\$25,136.00		
	Miscellanous	\$0.00	Closing Balance	\$62,072.75
	Membership	\$21,028.51		
	Sponsorship	\$0.00		
	Total Income	\$71,164.51		

Race 1				Race 2	
Revenues			Revenues		
Entries/Gate	\$	14,805.00	Entries/Gate		\$ 14,311.00
	\$	14,805.00			\$ 14,311.00
Expenses			Expenses		
Insurance			Insurance		
Toilets		810	Toilets		
Trophies			Trophies		
Year End			Year End		
Track Prep/Water		1399.13	Track Prep/Water		861
Scoring			Scoring		
Medics		1365	Medics		1995
Flaggers(14x\$135)		1890	Flaggers(14x\$135)		1890
	\$	5,464.13			\$ 4,746.00
Revenue/Loss	3 \$	9,340.87		Revenue/Loss	\$ 9,565.00

ASSETS	Cash \$51,598.78		EXPENSES	AOHVA	\$1,982.44
	Trailer(2023)	\$18,902.00		Club Operations	\$551.68
	2 x Stihl MS194T	φ10,302.00		Equipment and Maintenance	
	(VIN531761096/533991906)	\$890.00		Purchases	\$0.00
	Stihl MS261CM(VIN192280331)	\$750.00		OffRoad Expenses	\$15,526.50
	Mototally	\$2,962.97		Promo	\$0.00
	Total Assets	\$75,103.75		Mempership Expenses	\$0.00
LIABILITIES				Miscellaneous	\$0.00
	Total Liabilities	\$0.00		Sponsorship	\$0.00
INCOME	Club Operation	\$25,000.00		Total Expenses	\$18,060.62
INCOME	AOHVA	\$23,204.40			
	Equipment Sales	\$0.00			
	Promo	\$0.00			
	OffRoad Races	\$16,005.00		Opening Balance (January 1 2024)	\$0.00
	Miscellanous	\$0.00		(+) Income	\$69,659.40
	Membership	\$0.00		(-) Expenses	\$18,060.62
	Sponsorship	\$5,450.00			\$51,598.78
	Total Income	\$69,659.40		Closing Balance	\$51,596.76

Motocross account **Gross Earnings** \$ 25,136.00 Additions Cash Paid Positions Race 2 \$ 1,890.00 \$ 1,890.00 \$ 3,780.00 \$ 21,028.51 Cash Paid Positions Race1 Memberships \$ 49,944.51 \$ 4,994.45 Total Income 10% Offroad Account \$ 16,005.00 \$ 5,450.00 Gross Earnings Sponsorships Earned back from AOHVA Total Income \$ 21,455.00 10% \$ 2,145.50